



Economic Development Organization Membership Value

Efficiency

The Indiana Commercial Real Estate Exchange (ICREX) is updated and maintained by commercial brokers throughout Indiana. Create ease and efficiency by utilizing the same listing service brokers do to market their properties.

Relationship Building

Establish a relationship with valuable business partners in your area to help you foster economic development! Attend ICBR events, and meet with those who will become your vital business partners.

Leverage Networking

Widen your resource network of brokers! ICBR's primary member base is commercial real estate professionals throughout the state of Indiana. Utilize ICREX and ICBR functions to meet, engage and network with your peers in the commercial industry.

Stay Informed

Included with your membership is a subscription to the ICBR e-newsletter. Stay up-to-date and informed on the key issues in the commercial real estate industry.



What's Included

Access to ICREX

Receive five basic account subscriptions to ICREX, a statewide commercial information exchange, with the ability to view all available properties and professionals listed.



In ICREX, all listings are updated every 30 days, so you are guaranteed timely, accurate information directly from the listing agents!

Receive all ICBR Communications

Stay up-to-date in the commercial real estate industry by receiving the *Commercial Focus* as well as all other member communications.

EDCLink

ICBR EDC members have exclusive access to EDCLink. EDCLink provides site consultants and real estate decision-makers seeking to relocate or expand with access to potentially thousands of available properties for sale or lease directly on your website. EDCLink syncs automatically with the information available in ICREX for an additional fee.

Sponsorship and Exhibitor Discounts

As an ICBR EDC member, your organization receives a 10% discount on sponsorship or exhibitor fees for the Indiana Commercial Real Estate Conference - the only commercial real estate forum in the state.

Organization-Wide Member Rate

All members of your company will benefit as a EDC member. Any individual within your company is able to attend an unlimited number of ICBR events at the discounted member rate, which is a savings of up to \$90 per person!

Two free tickets to Industry Awards Reception

EDC members receive two free tickets to the annual Industry Awards Reception. Take advantage of the opportunity to network with commercial real estate professionals from across the state!

The Economic Development Membership package is available at a discounted annual rate of \$195.