

Economic Development Corporation Membership Value

Efficiency

The Indiana Commercial Real Estate Exchange (ICREX) is updated and maintained by commercial brokers throughout Indiana. Create ease and efficiency by utilizing the same listing service brokers do to market their properties.

Leverage Networking

Widen your resource network of brokers! ICBR's primary member base is commercial real estate professionals throughout the state of Indiana. Utilize ICREX and ICBR functions to meet, engage and network with your peers in the commercial industry.

Relationship Building

Establish a relationship with valuable business partners in your area to help you foster economic development! Attend ICBR events, and meet with those who will become your vital business partners.

Stay Informed

Included with your membership is a subscription to the ICBR e-newsletter. Stay up-to-date and informed on the key issues in the commercial real estate industry.

What's Included

Access to ICREX

Subscribe to ICREX for just \$492/year to view available properties and professionals. In ICREX, listings are updated every 30 days, so you are guaranteed timely, accurate information directly from the listing agents!



Here are some key features an EDC would be interested in:

- Sales and Lease Comparables
- Building & Land records
- Active tenant information
- National exposure

County-Specific Data Feeds

EDCs can purchase a county specific data feed to populate their own search engines and sites, which include a free ICBR membership as well. ICREX data feeds are compatible with GIS Planning, LOIS and customized search engines, and update active ICREX listing data daily.

Pricing is based on county population according to census record.

1st tier: 50,000 or less (\$4,000 first year; \$3,600 second+)
2nd tier: 50,001 - 100,000 (\$5,000 first year; \$4,500 second+)
3rd tier: 101,000 or more (\$5,500 first year; \$5,000 second+)

Don't have a search engine on your website? We can help with that too. Contact us for information on EDCLink starting at \$2,000.

Real Estate Services Directory

As an EDC member, your organization will be included in the Real Estate Services Directory located on the ICBR and ICREX websites. Your group's name, logo and description will be featured in one of the commercial real estate industry's go-to source for service providers.

Organization-Wide Member Rate

All members of your company will benefit as a EDC member. Any individual within your company is able to attend an unlimited number of ICBR events at the discounted member rate, which is a savings of up to \$90 per person!

District Meeting Presentations

As an EDC member, you have the opportunity to give a presentation at a District membership meeting. Each District has a representative who coordinates regular meetings. Take advantage of this opportunity to talk to a captive audience and educate them about your organization.

Sponsorship and Exhibitor Discounts

As an ICBR EDC member, your organization receives member pricing on sponsorship or exhibitor fees for the Indiana Commercial Real Estate Conference - the only commercial real estate forum in the state.



The Economic Development Corporation Membership package is available at a discounted annual rate of \$195.

www.myICBR.org | www.ICREX.net | 317.328.5259 | info@myICBR.org