



Know the Value of Being a REALTOR®...

Your dues pay for themselves. By being a member of ICBR and taking advantage of REALTOR® member services and benefits, you save thousands a year to invest back into your business!

Benefit	What you get	Your Cost	Value
Legal Hotline	Answers to your legal questions	Free	A savings of \$130/call (1 hour call)
Education Resources	Resource library, Indiana Commercial Real Estate Conference offering 12 CEUs, On-demand education sessions, District Events	Free or reduced pricing	Increase in industry knowledge, license law compliance to continue practicing, convenience, professional network in your area
Advocacy	Local, state, and national advocacy, protecting the industry	Free	Savings of thousands a year for a lobbyist on retainer and/or cost of sponsoring a political reception or event to reach key decision makers
Commercial Listing Service	ICREX.net offers unlimited listings, reports, marketing tools, national exposure, comparables, building/land record data	Reduced subscription for members	Compared to competitors, a savings of \$3200+ a year
Industry News & Resources	Bi-weekly <i>Commercial Focus</i> e-news, e-book rentals, NAR research, member-only resource library, social media	Free	Savings of \$150+ a year on newspaper and business publication subscriptions
Zipforms	Easy-to-use real estate form software to assist with contracts and transactions	Free	A savings of approximately \$700/year
Networking	More than 600 members, 350 annual conference attendees, social media communities, district events	Free or reduced event pricing	Industry contacts with potential to help you close deals, resulting in increased income and commissions
Mediation & Arbitration Program	Provides a forum to assist members with disputes and a system to report code of ethics violations	Free	Savings of \$500-\$2000/day for a professional mediator; Protection of your reputation and commission
RPR® Commercial	Demographic, psychographic and spending data information; comprehensive reporting; thematic maps, ICREX active listings overlay	Free	Similar software tools cost upwards of \$1500 a year and hiring a firm to provide research services and data can cost tens of thousands
REALIST® by CoreLogic	In-depth property and ownership data; market information, street and aerial maps, market trends, public records information	Free	Convenience of accessing public record data for specific properties in one click, saves you time in your busy work day