



Commercial Real Estate Certificate Program

The Commercial Real Estate Certificate program was designed to bridge the gap between standard pre-licensing education and commercial designations, and provide an entry-level look at the commercial real estate industry.

This program is ideal for professionals new to or wanting to begin their commercial real estate career or even seasoned individuals looking for a refresher.

Two Day Class Curriculum (12 hours)

1. Commercial Transactions: Lease Agreements
2. Commercial Transactions: Purchase Agreements
3. Types of Commercial Real Estate
4. Appraisal Basics
5. Commercial Real Estate Financing
6. Property Management

Achieving the Certificate

Classes are open to anyone and, with approval from the Indiana Real Estate Commission, will qualify for 2-hours of continuing education for Indiana Real Estate License renewal. Those wishing to receive the certificate will be bound by the following guidelines:

1. Successfully complete all 6-mandatory classes
2. Pass a comprehensive exam over the mandatory classes (75%+) consisting of 60 questions (10 over each module)

Registration Fees

All certificate classes are offered in 2-hour increments and priced as follows:

- \$50 – ICBR & CREA-IN Members
- \$75 – Non-Members

Testing/Exam Fees

Those wishing to receive the certificate will also be required to pass the comprehensive exam offered on the last day of classes, offered at no cost.

Should you need to retake the exam, a \$50 exam fee will be assessed. You may take the online exam until you achieve a passing grade of 75%+ within the first 90 days of the assessment fee, after that an additional \$50 exam reassessment fee will be required to add another 90 days to complete testing.

Updated 6/7/19

Please note: The Commercial Real Estate Certificate will award a certificate upon completion of the courses and passing the exam. This program does not award a commercial designation (i.e. CRE, SIOR, CCIM, etc) and will not qualify for pre or post licensing education.